

OUTLINE FOR DISCUSS: WHAT I THINK ENTREPRENEURSHIP MEANS?



Work in pairs



14 minutes (9+5)

After the proverbial opening of **Tutorial-1** and the introduction, the leading trainer asks participants what is meant by entrepreneurship and instructs them to split into pairs using the **Ins-3 FORMING PAIRS** instruction. Then he/she gives them an instruction to talk about the concept of entrepreneurship in pairs, in the next 9 minutes, as they see it.

After the discussion in a pair, the discussion in the plenum will last for 5 minutes. The lead trainer asks participants whether they have learned the meaning of the term entrepreneurship from a different perspective, the perspective of their interlocutor, or do they have the same opinion on the meaning of entrepreneurship. Then he asks who wants to present his/hers and partner's vision of what entrepreneurship is and what they have been discussing. The trainer should try to encourage the participants to conclude whether entrepreneurship is seen as an economic activity, business, or as a way of thinking, i.e. mindset in their opinion.



Trainer can do this by offering a conclusion, for example:

Participant: for me, entrepreneurship is the activity of founding an enterprise. Trainer: Yeah, that is, for you entrepreneurship is some economic category, i.e. business, right? or

Participant: For me, it's a matter of approaching a job, life, thinking....

Trainer: Yeah, you think it is more a mindset, i.e. the way of thinking.

After that he asks two or more pairs (in order to fulfill the remaining time) to present their conclusions to the discussion, and the trainer

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tries to indicate them on the conclusion that entrepreneurship is an economic activity, an independent way of thinking.



Introductory discussion on entrepreneurship for preparation of participants to better understand the content of the tutorial.